

# **EXHIBIT 2738**

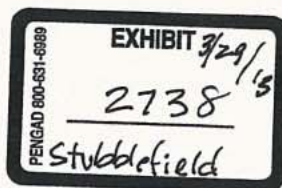
to the Declaration of  
Lisa J. Cisneros in Support of  
Plaintiffs' Opposition Briefs

**REDACTED VERSION**

DOCUMENT

PLACEHOLDER

This Document was Produced in Native Format



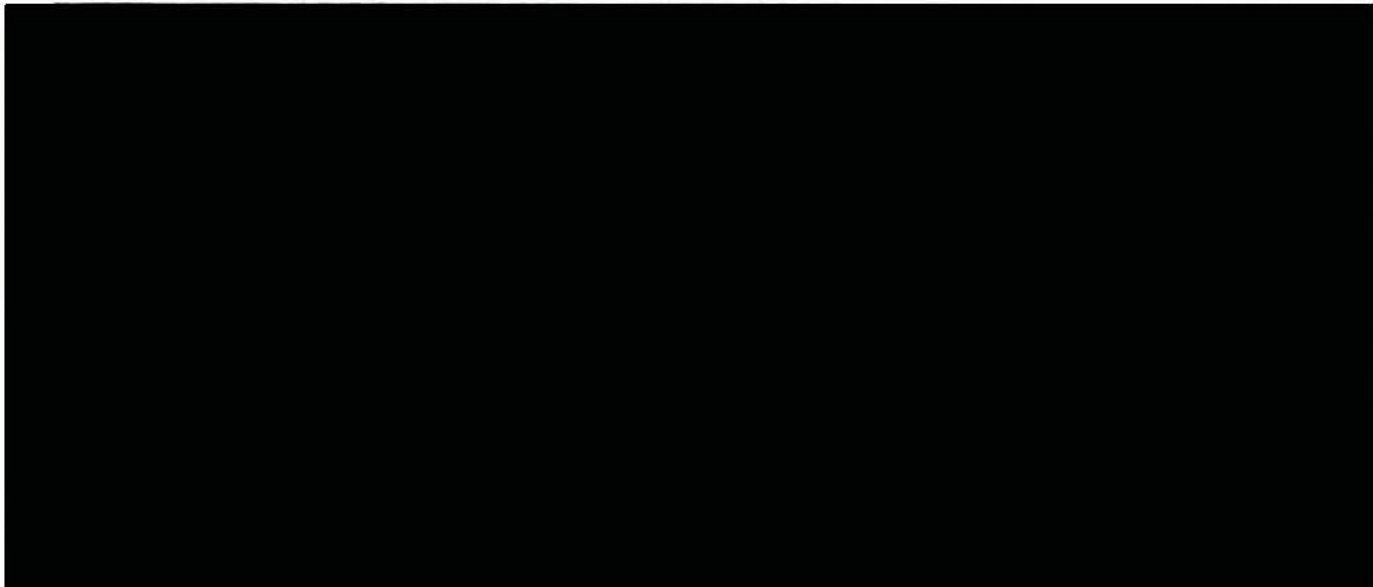
2738.1

Performance Rating	Award Range (as a % of target bonus)
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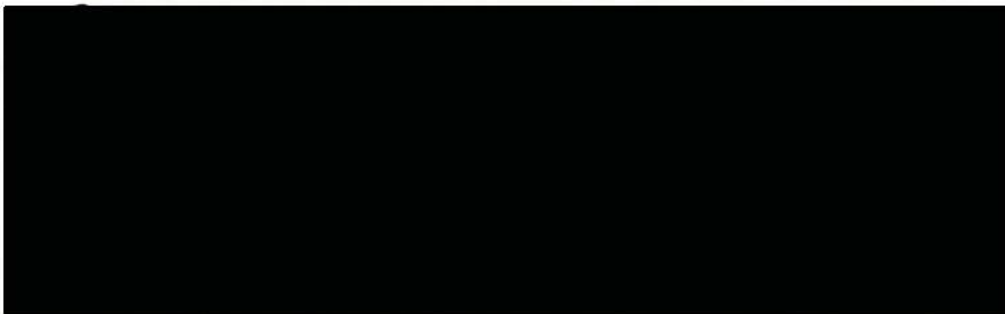
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Cutoff Dates



Nonexempt and Sales Nonexempt values do not use a calculation  
the Group Value amounts are put in the Admin Tbl

9-Blocker Controls Find First 1-6 of 6 Last

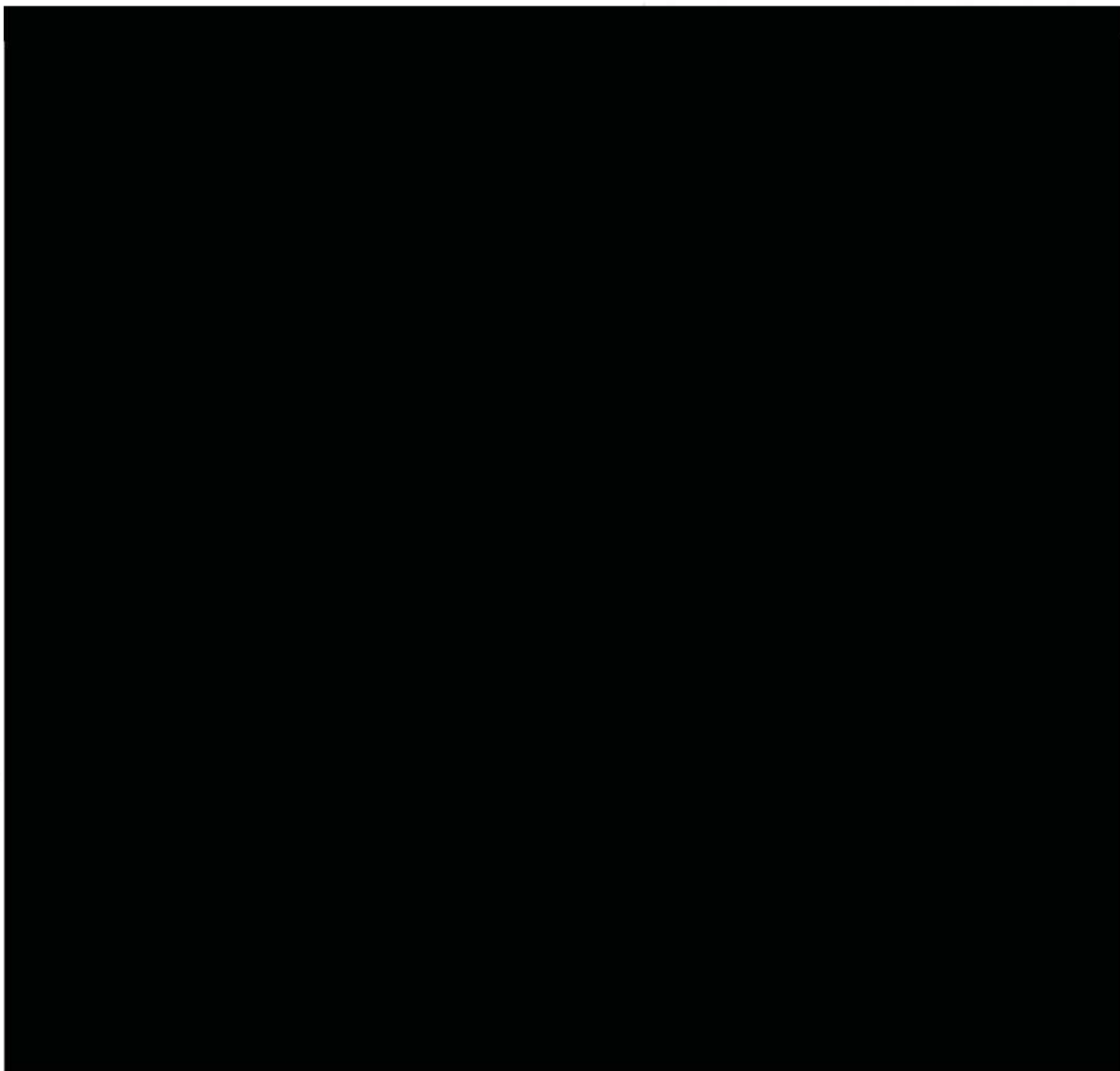


2738.4

**North America Stock Focal Guideline Matrix**

**Position**

**Stock Recommendations by Group Value and Location**



2738.5